

holidays. The PIRIB telephone number is (703) 305-5805.

II. Background

A. What Guidance Does this PR Notice Provide?

The PR Notice announces the discontinuation of phenol resistance testing as a part of efficacy testing for antimicrobial disinfectants and sanitizers. The Agency will now consider registering or reregistering antimicrobial disinfectant or sanitizer pesticides without supporting phenol resistance testing. All other data in support of registration or reregistration, including any required efficacy testing data, would also need to be submitted and accepted by the Agency.

Phenol resistance testing is a standard that has traditionally been used to estimate the intrinsic resistance or sensitivity of some test bacteria to chemical disinfectants and sanitizers. For years, the Agency has been aware of the lack of standard and uniform resistance levels to phenol expressed by the test cultures used in the existing Official Methods of Analysis of the Association of Official Analytical Chemists (AOAC) test methods. Historically, the inability to maintain and propagate test cultures that express standard and uniform levels of phenol resistance has been a recognized scientific problem which has persisted for at least 70 years. Furthermore, the inability of many reputable and competent testing facilities to achieve consistent test results with the phenol resistance standard has prompted both concern and action by the Agency.

On September 10, 1997, after internal scientific deliberation, the Agency placed before the Federal Insecticide, Fungicide, and Rodenticide Act (FIFRA) Scientific Advisory Panel (SAP) the following question regarding phenol resistance:

What scientific direction should be taken regarding the lack of standard and uniform resistance levels to phenol of the test cultures used in the existing AOAC (Association of Official Analytical Chemists) efficacy test methods? Should the Agency:

- Totally eliminate the phenol resistance requirement; or

- Modify the required phenol resistance patterns to provide a broader range of acceptable resistance; or
- Replace the phenol resistance requirements with some other procedures that assure hardness and equivalence to test cultures, such as standard, quantitative inoculum level?

Briefly, the SAP responded that there is no current relevance to requiring the phenol resistance test and, therefore, the phenol coefficient method should be eliminated and new protocols should be established for defining the conditions for culturing test microorganisms with suitable resistance levels to antimicrobials.

Subdivision G of the Pesticide Assessment Guidelines, part 91-1, describes the general product performance (efficacy) standards for disinfectants and sanitizers. Subsection (b)(3)(I) of part 91-1 refers to the AOAC standard tests that may be used to satisfy the data requirements of 40 CFR 158.640. In turn, these AOAC tests include references to phenol resistance testing.

The Agency concurs with the SAP, which has engaged in considerable discussion and deliberation, internally and with members of the scientific and regulated communities, on how to best proceed. Given the inapplicability of a test organism's resistance to phenol when disinfectants or sanitizers are tested for their efficacy performance, the Agency no longer requires submission of testing to demonstrate compliance with AOAC-specified levels of expressed phenol resistance by test microorganisms during the efficacy evaluation of disinfectants or sanitizers. However, as an interim measure while method development research continues, the Agency recommends a minimum inoculum level of 10^4 colony forming units per carrier for all test microorganisms when the AOAC carrier based tests are used.

B. PR Notices are Guidance Documents

The PR Notice discussed in this notice is intended to provide guidance to EPA personnel and decision-makers and to pesticide registrants. This notice is not binding on either EPA or pesticide registrants, and EPA may depart from the guidance where circumstances warrant and without prior notice. Likewise, pesticide

registrants may assert that the guidance is not appropriate generally or not applicable to a specific pesticide or situation.

List of Subjects

Environmental protection, Administrative practice and procedure, Agricultural commodities, Pesticides and pests.

Dated: June 19, 2001.

Marcia E. Mulkey,

Director, Office of Pesticide Programs

[FR Doc. 01-16442 Filed 6-28-01; 8:45 am]

BILLING CODE 6560-50-S

EXPORT-IMPORT BANK OF THE UNITED STATES

Agency Information Collection Activities: Current Collection; Comment Request

AGENCY: Export-Import Bank of the United States.

ACTION: Notice of request for comments.

SUMMARY: In accordance with requirements of the Paperwork Reduction Act of 1995, the Export-Import Bank of the United States (Ex-Im Bank) has submitted to the Office of Management and Budget (OMB) a request to review and approve an extension of a currently approved collection described below. This notice is soliciting comments from members of the public concerning the proposed information collection.

DATES: Written comments should be received on or before July 31, 2001 to be assured of consideration.

ADDRESSES: Direct all written comments and recommendations concerning the submission to Mr. David Rostker, Office of Management and Budget, Office of Information and Regulatory Affairs, NEOB, Room 10202, Washington, DC 20503.

FOR FURTHER INFORMATION CONTACT: Copies of these submissions and any additional information may be obtained from Carlisa D. Robinson, Export-Import Bank of the U.S., 811 Vermont Avenue, NE., Room 764, Washington, DC 20571 (202-565-3351).

SUPPLEMENTARY INFORMATION: *Title & Form Number:* Export-Import Bank of the U.S. Preliminary Commitment and Final Commitment Application EIB Form 95-10.

OMB Number: 3048-0005.

Type of Review: Extension of a currently approved collection.

Need and Use: The information requested enables the applicant to provide Ex-Im Bank with the

information necessary to determine eligibility for the Loan and Guarantee Programs.

Affected Public: Business or other for-profit.

Respondents: Entities involved in the provision of financing or arranging of financing for foreign buyers of U.S. exports.

Estimated Annual Respondents: 550.

Estimated Time per Respondent: 1.4 hours.

Estimated Annual Burden: 775 hours.

Frequency of Response: When applying for a preliminary or final commitment.

Dated: June 25, 2001.

Carlita D. Robinson,
Agency Clearance Officer.

BILLING CODE 6690-01-M



PRELIMINARY COMMITMENT AND FINAL COMMITMENT APPLICATION

OMB No. 3048-0005
Expires 07/31/2001

Please type. Processing of applications may be delayed if the requested information is not provided.

- 1. Commitment Type Requested.** Check applicable box(es). Ex-Im Bank will accept a request for a final commitment only if the application includes the export sale or lease contract (not required for a Credit Guarantee Facility).

- ☐ Preliminary Commitment (PC) ☐ Final Commitment (AP)
- ☐ With interest rate cap on direct loan
- ☐ Without interest rate cap on direct loan

If you are requesting a PC, provide the reason for seeking a PC instead of an LI (See "How To Apply" for additional guidance): _____

- 2. Financing Type Requested.** Check applicable box(es). You may request both a direct loan and a guarantee for a PC. If both financing types are acceptable to Ex-Im Bank, they will be shown in the PC as options. Check only one box for an AP. If the request is for an AP guarantee, the application must include either (i) documentation evidencing the borrower's acceptance of the financing terms offered by the proposed lender (the "lender's mandate") or (ii) an explanation of why the lender's mandate is not available (not required for large aircraft transactions). Refer to *Attachment A* if the transaction involves the export of new large aircraft.

- ☐ Direct Loan ☐ Comprehensive Guarantee ☐ Political Risk Guarantee

If Ex-Im Bank has issued an LI or PC for this transaction, provide the reference number: LI# _____ PC# _____

- ☐ Check if Ex-Im Bank insurance has been requested for this transaction.

Guarantees only: ☐ Check if the lender's mandate is attached. ☐ Check if the lender's mandate is not available and provide the reason: _____

- 3. Special Coverage Requested.** Check applicable box(es).

- ☐ Credit Guarantee Facility (AP only) ☐ Engineering Multiplier Program ☐ Finance Lease Guarantee
- ☐ Note per Disbursement ☐ Environmental Exports Program ☐ Foreign Currency Guarantee
- ☐ Consolidation ☐ Local Cost Guarantee Currency: _____
- ☐ Securitized ☐ Interest During Construction ☐ Tied Aid Program - See *Attachment C*
- ☐ Project Finance - See *Attachment F*

- 4. Status of Export Contract.** Check the box below which indicates the status of the contract for the sale or lease of the export items. For an AP, *enclose a copy of the export contract* unless the application is for a Credit Guarantee Facility. For a PC, *enclose a copy of the bid request*, if any.

- ☐ Contract awarded to exporter ☐ Contract under negotiation (PC only)
- ☐ Bid submitted (PC only) ☐ Bid in preparation (PC only). Bid deadline: _____

- 5. Reason for Seeking Ex-Im Bank Support.** Ex-Im Bank will finance an export sale or lease only if it can be demonstrated that Ex-Im Bank support is necessary for the transaction to proceed. Check the box(es) below which describes the rationale for Ex-Im Bank support of this transaction.

- ☐ Foreign ECA competition (complete No. 6) ☐ Private financing unavailable on acceptable terms
- ☐ Other (specify): _____

- 6. Foreign Competition.** Complete the information below for each non-U.S. company which competed, is competing, or is expected to compete for this export contract, including competitors which may not be sponsored by other ECAs.

Name	Country	ECA Supported Terms Known to Applicant
Supplier #1:		
Supplier #2:		
Supplier #3:		



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- 7. Applicant.** The applicant for a PC may be any responsible individual, financial institution or non-financial enterprise. The applicant for an AP for a guarantee must be either the borrower or the lender (if the lender's mandate is available). The applicant for a direct loan must be the borrower. Ex-Im Bank requests the gross sales revenue in the last fiscal year and the number of employees of the applicant, exporter, and suppliers to facilitate identification of U.S. small businesses. You do not need to provide sales and employee data for companies which are not U.S. small businesses.

☐ Check if the applicant has been assisted by a city or state export agency and provide the name of the agency: _____

Applicant name: _____		Duns #: _____
Contact person: _____		Phone #: _____
Position title: _____		Fax #: _____
Street address: _____		City: _____
State/Province: _____	Postal code: _____	Country: _____
Gross sales revenue in last fiscal year \$ _____	in fiscal year ended: _____	Number of employees: _____
Taxpayer ID #: _____		

- 8. Exporter.** The "exporter" is the company which contracts with the buyer for the sale of the U.S. goods and services.

☐ Check if the exporter is also the applicant (PC only). If not, complete the information below.

Exporter name: _____		Duns #: _____
Street address: _____		Phone #: _____
City: _____	State: _____	Postal code: _____
Gross sales revenue in last fiscal year \$ _____	in fiscal year ended: _____	Number of employees: _____
Taxpayer ID #: _____		

- 9. Supplier.** The "supplier" is the U.S. company which manufactures the goods and/or performs the services to be exported.

☐ Check if the supplier is also the applicant (PC only).

☐ Check if the supplier is also the exporter. If neither applies, complete the information below for the primary supplier and attach the same information for additional suppliers.

Supplier name: _____		Duns #: _____
Street address: _____		Phone #: _____
City: _____	State: _____	Postal code: _____
Gross sales revenue in last fiscal year: \$ _____	in fiscal year ended: _____	Number of employees: _____
Taxpayer ID #: _____		

- 10. Borrower.** The "borrower" is the company which agrees to repay the Ex-Im Bank direct or guaranteed loan.

☐ Check if the borrower is also the applicant. If not, complete the information below.

Borrower name: _____		Duns #: _____
Contact person: _____		Phone #: _____
Position title: _____		Fax #: _____
Street address: _____		City: _____
State/Province: _____	Postal code: _____	Country: _____



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- 11. Guarantor.** The "guarantor" is the company which agrees to repay the Ex-Im Bank direct or guaranteed loan if the borrower does not. Complete the information below if a guarantor is proposed.

Guarantor name:	Duns #:
Contact person:	Phone #:
Position title:	Fax #:
Street Address:	City:
State/Province:	Postal code: Country:

- 12. Buyer.** The "buyer" is the company which contracts with the exporter for the purchase of the U.S. goods and services.
☐ Check if the buyer is also the borrower. If not, complete the information below.

Buyer name:	Duns #:
Street address:	City:
State/Province:	Postal code: Country:

- 13. End-user.** The "end-user" is the foreign company which utilizes the U.S. goods and services in its business.
☐ Check if the end-user is also the borrower.
☐ Check if the end-user is also the buyer. If neither applies, complete the information below. End-user information is not required for a Credit Guarantee Facility with a financial institution borrower.

End-user name:	Duns #:
Street address:	City:
State/Province:	Postal code: Country:

- 14. Lender.** The "lender" is the company which extends the Ex-Im Bank guaranteed loan to the borrower.
☐ Check if the lender is also the applicant and the applicant's office listed in No. 7 is the booking office for the guaranteed loan. If not, complete the information below for the lender's office where the guaranteed loan will be booked (not a branch or representative office). For an AP guarantee that will be documented under a Master Guarantee Agreement, enclose a completed *Annex A*.

Lender name:	Duns #:
Contact person:	Phone #:
Position title:	Fax #:
Street address:	City:
State/Province:	Postal code: Country:
Taxpayer ID #:	

- 15. Related Participants.** Describe below any direct or indirect ownership interest, management participation, or family relationship among any of the participants identified in No. 7 through No. 14 above.



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Expires 07/31/2001

16. Export Items. The "export items" are the goods and services to be exported from the U.S..

16a. Large Aircraft. ☐ Check if the export items include aircraft which, in a passenger configuration, contain more than 70 seats. If box is checked, complete *Attachment A*.

16b. Military. ☐ Check if the buyer is associated in *any* way with the military, if *any* export items are to be used by the military, or if *any* export items are defense articles or have a military application.

16c. Nuclear. ☐ Check if *any* export items are to be used in the construction, alteration, operation, or maintenance of nuclear power, enrichment, reprocessing, research, or heavy water production facilities.

16d. Used Equipment. ☐ Check if *any* export items are used or refurbished and complete *Attachment E*.

16e. Description of Export Items. Briefly describe the goods and services, including for each export item the *type, quantity, model number and capacity (if applicable), SIC Code, contract price, and supplier*. For an aircraft transaction, include a description of the engines. Attach the same information for additional export items not described below.

16f. Utilization of Export Items. Briefly describe the principal business activity of the *end-user* (not required for a Credit Guarantee Facility with a financial institution borrower).

If the export items are to be used in a project, complete the information below. Following Ex-Im Bank's initial review of the application, Ex-Im Bank may request supplemental project information.

Project name and location:

Project purpose:

Project capacity:

Primary contractor:

Estimated total project cost (equivalent U.S.\$):

Estimated foreign exchange cost (equivalent U.S.\$):

Construction start date (month/year):

Project completion date (month/year):

17. Contract Price. The "contract price" is the *amount to be shown in the supplier's invoice related to goods to be exported from the U.S. and services to be performed by U.S. companies*. If there is more than one supplier, the contract price is the sum of the suppliers' invoice amounts. The "eligible foreign content" is the portion of the contract price representing components to be purchased by the supplier outside the U.S. and *incorporated in the U.S. into the items to be exported*. Costs to be incurred in the end-user's country are not considered eligible foreign content. Note that the eligible foreign content, if any, is part of the contract price.

17a. Contract Price: \$ _____ (including eligible foreign content)

17b. Eligible Foreign Content: \$ _____ Identify the source and briefly describe any eligible foreign content.



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- 18. Financed Amount.** Ex-Im Bank will lend or guarantee an amount related to the contract price no greater than the lesser of (i) 85% of the contract price or (ii) 100% of the U.S. content (contract price minus eligible foreign content). Ex-Im Bank will also finance its exposure fee and eligible ancillary services fees.

18a. Cash Payment (minimum 15% of contract price): \$ _____

18b. Financed Portion (maximum 85% of contract price)\$ _____

- 18c. Exposure Fee.** ☐ Check if you would like Ex-Im Bank to finance its exposure fee. Complete (1) or (2) below to indicate the exposure fee payment option selected:

(1) Fee financed: ☐ Paid as drawn down ☐ Paid up front

(2) Fee not financed: ☐ Paid as drawn down ☐ Paid up front

For PC Only: ☐ Check if you do not want the exposure fee shown in the PC letter. Note that if the exposure fee is financed, it will be shown in the PC letter.

- 18d. Ancillary Service Fees.** ☐ Check if you would like Ex-Im Bank to consider financing legal, technical, banking, financial advisory, or other fees related to the structuring, evaluation, and documentation of the financing for this export transaction. Provide in an attachment the name and address of each service provider and the purpose, estimated amount and estimated payable date of each fee.

- 19. Repayment Terms.** Ex-Im Bank supports repayment terms competitive with those offered by export credit agencies of other countries. Repayment of principal is generally required on a semiannual basis beginning six months after the starting point. The "starting point" is generally the event that marks the fulfillment of the exporter's contractual responsibility.

19a. Principal Repayment Term: _____ years

19b. Starting Point. Check the box below which describes fulfillment of the exporter's contractual responsibility.

☐ Shipment (single shipment)

☐ Services completion

☐ Installation

☐ Final shipment (multiple shipments)

☐ Project completion

☐ Other (specify): _____

Shipments will be completed and/or services will be performed from (month/year): _____ to _____, excluding any acceptance, retention, or warranty period.

- 20. Production Cost.** For an AP, complete the question below that applies to the export contract. The "production cost" of an export item is the sum of (i) direct material and component costs, (ii) direct labor costs, and (iii) indirect costs that can reasonably be attributed to the production of the export item.

If the financed portion (No. 18b.) does not exceed \$10,000,000 **and** the repayment term (No. 19a.) does not exceed 7 years: Does the aggregate U.S. production cost of **all** export items exceed 50% of the total production cost? ☐ Yes ☐ No

If the financed portion (No. 18b.) exceeds \$10,000,000 **or** the repayment term exceeds 7 years: Does the U.S. production cost of **each** export item exceed 50% of the related total production cost? ☐ Yes ☐ No

- 21. Environmental Effects.** If the financed portion exceeds \$10,000,000 **or** the repayment term exceeds 7 years, complete **Attachment B**. Attachment B is not required for aircraft transactions.



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22. **Other U.S. Government Agencies.** ☐ Check if an application for support of this export contract or related project has been filed with the Agency for International Development, Maritime Administration, Overseas Private Investment Corporation, Trade and Development Agency.
23. **Credit Information.** Refer to *Attachment G* and include with the application the credit information applicable to this transaction.
24. **Anti-Lobbying Law. (Applies only to an AP)** Refer to *Attachment D* and include with the application the declaration and disclosure forms required from the transaction participants.
25. **Commitment Fee/Facility Fee Agreement (Applies only to an AP).** If the applicant is the borrower, then by signing the application, the applicant irrevocably commits itself to pay the commitment fee or, in the case of a Credit Guarantee Facility, the facility fee. If the applicant is the guaranteed lender, then the guaranteed lender has the option of (i) signing the application which irrevocably commits it to pay the fee or (ii) signing the application and enclosing with it an Ex-Im Bank standard form fee letter from the borrower which will irrevocably commit the borrower to pay the fee. If the fee letter from the borrower is not enclosed with the *final Commitment Application* to Ex-Im Bank, then the guaranteed lender will be irrevocably committed to pay the commitment or facility fee, whichever applies.

A commitment fee accrues starting 60 days after authorization of a final commitment and is payable semiannually in arrears on a schedule determined at the time of authorization of a final commitment. The commitment fee for a direct loan is $\frac{1}{2}$ of 1% per annum on the undisbursed and uncanceled balance of the Ex-Im Bank loan. The commitment fee for a guarantee is $\frac{1}{8}$ of 1% per annum on the undisbursed and uncanceled balance of the guaranteed loan. The commitment fee continues to accrue during any suspension, unless the remaining balance of the direct or guaranteed loan is cancelled.

A facility fee is charged by Ex-Im Bank with respect to an authorization of a final commitment for a Credit Guarantee Facility. The facility fee is a flat $\frac{1}{16}$ of 1% of the principal amount of the facility, payable in two equal installments, with the first due on the 15th day of the month which is approximately 90 days from the date of the authorization of the final commitment and the second installment due on the 15th day of the month which is approximately 270 days from the date of authorization of the final commitment.

26. **Certifications.** The undersigned certifies that the facts stated and the representations made in this application and any attachments to this application are true, to the best of the applicant's knowledge and belief after due diligence, that the applicant has not omitted any material facts, and that the applicant is not delinquent on any amounts due and owing to the U.S. Government or its agencies or instrumentalities as of the date of this application.

The undersigned further certifies that it is not currently, nor has it been within the preceding three years: 1) debarred, suspended or declared ineligible from participating in any Federal program; 2) formally proposed for debarment, with a final determination still pending; 3) voluntarily excluded from participation in a Federal transaction; or 4) indicted, convicted or had a civil judgment rendered against it for any of the offenses listed in the Regulations Governing Debarment and Suspension (Government-wide Nonprocurement Debarment and Suspension Regulations: Common Rule), 53 Fed. Reg. 19204 (1988).

Applicant (company) name: _____

Name and title of authorized officer: _____

Signature of authorized officer: _____ Date: _____



**PRELIMINARY COMMITMENT AND FINAL COMMITMENT
APPLICATION**

OMB No. 3048-0005
Expires 07/31/2001

Ex-Im Bank would be please to assist you in applying for financial support. If you have any questions, please contact the Business Development Division (Telephone 202-565-3900 or Fax: 202-565-3931). For information concerning financing of large aircraft and ancillary equipment, please contact the Aircraft Finance Division (202-565-3550 or Fax: 202-565-3558)

Taxpayer Identifying Numbers: Ex-Im Bank intends to use the taxpayer identifying numbers furnished on this application for purpose of collecting and reporting on any claims arising out of such persons' or business entities' relationships with the U.S. government.

Public Burden Statement: Public burden reporting for this collection of information is estimated to average 1 1/4 hours per response, including time required for searching existing data sources, gathering the necessary data, providing the information required, and reviewing the final collection. Send comments on the accuracy of this estimate of the burden and recommendations for reducing it to: Office of Management and Budget, Paperwork Reduction Project (#3048-0004), Washington, D.C. 20503.



PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT A: Large Aircraft Transactions

1. **Financing Type Requested.** Three financing options are available for new large aircraft transactions under the Large Aircraft Sector Understanding (LASU), contained in the OECD Arrangement. All three options may be requested for a PC. Only one option may be chosen for an AP. Check below the option(s) you are requesting. **Focused** large aircraft transactions, complete No. 2 of the *Preliminary/Final Commitment Application*.
 - ☐ **Option 1:** An Ex-Im Bank guarantee for up to 85% of the contract price.
 - ☐ **Option 2:** An Ex-Im Bank guarantee for 42.5% of the contract price coupled with an Ex-Im Bank direct loan at the applicable LASU interest rate for 42.5% of the contract price. The Ex-Im Bank direct loan is repaid during the later maturities.
 - ☐ **Option 3:** An Ex-Im Bank guarantee for 22.5% of the contract price coupled with an Ex-Im Bank direct loan at the applicable LASU interest rate for 62.5% of the contract price. The Ex-Im Bank guaranteed loan and direct loan are repaid on a pari-passu basis.
2. **Spare Parts Financing.** Indicate in No. 16e. of the *Preliminary/Final Commitment Application* if any spare parts or spare engines are included in the export sale and provide the requested information on these items.
3. **Credit Information.** The information requested in this section is generally required for all PC and AP applications. If the transaction is secured with a sovereign guarantee, all or part of the detailed operational information requested in items E, F, and G below may not be necessary. Likewise, if the airline is a repeat customer of Ex-Im Bank, much of the historical financial and operating information may already have been provided to Ex-Im Bank, and additional information could be limited to updating the existing information. In either situation, please contact the Aircraft Finance Division to discuss the possibility of limiting the amount of information required by Ex-Im Bank. If any of the information listed in this section is not obtainable, Ex-Im Bank can discuss other options for credit analysis with the applicant.
 - a. Airline history and ownership, and background data on senior management/directors.
 - b. Contract price of aircraft, net of all credit memoranda and other discounts extended by the suppliers of the airframe, engines, and other components.
 - c. Amount of buyer furnished equipment (BFE) included in the contract price, description of BFE, and location where BFE will be installed.
 - d. Reason for purchase (replacement or expansion of fleet), proposed routes, and suitability of aircraft model in terms of fleet make-up and intended routes.
 - e. Description of each business segment of airline operations (passenger, freight, maintenance, catering, and other related businesses), and the portion of revenue and operating profit attributable to each segment.
 - f. Identification of major geographic markets and description of competitive position, market share, and strategy regarding competition, yield management, and cost control in each market. Include the airline's marketing plan and details of affiliations and partnerships with other carriers.
 - g. The operating statistics listed below or similar statistics containing the same general information for the most recent three years and, if available, up to five years. Provide the listed statistics for domestic and international operations, as well as for each geographic region or route type and each business segment.

ASKs (Available Seat Kilometers)	Load Factors
ATKs (Available Ton Kilometers)	Yield (passenger and cargo)
RPKs (Revenue Passenger Kilometers)	Aircraft Utilization Rate
RTKs (Revenue Ton Kilometers)	Number of Employees
Operating Expenses per Available Seat Kilometers	
 - h. Present and projected route structure, including basis for selecting new or expanded routes.
 - i. Audited balance sheet, income, and cash flow statements and annual reports for the three most recent fiscal years, and interim statements for the most recent period, if applicable. Annual statements must be prepared in accordance with internationally accepted accounting principles and audited in accordance with international standards.
 - j. Projected balance sheet, income, and cash flow statements for a five-year period, accompanied by supporting assumptions.
 - k. Moody's or Standard & Poors ratings, if available.



PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT A: Large Aircraft Transactions

1. *(For APs only)* Lender's detailed term sheet of proposed financing structure. Include relevant information on the special purpose vehicle (SPV) for lease structures, including the domicile and proposed ownership of the SPV. If a tax lease structure is contemplated, include a description and flow chart of the proposed tax lease structure.
4. **Security Requirements.** Ex-Im Bank will determine whether the security for a specific large aircraft transaction will be a sovereign guarantee, a lien on the aircraft, or both. For large aircraft transactions in which the security includes the aircraft, Ex-Im Bank will require that a valid and enforceable lien be placed on the aircraft to be financed. The information listed below concerning registration and mortgages is required with PC and AP applications if Ex-Im Bank has no prior experience with asset-based structures in the airline's country or if the laws pertaining to registration and mortgages have been amended. Please contact the Aircraft Finance Division to determine if such experience exists. Supplemental information on these issues may be required during the processing of the application and Ex-Im Bank may ask the applicant to pay for outside counsel or consultants selected by Ex-Im Bank to research particular issues. Include with the application any additional information that may facilitate Ex-Im Bank's determination of security.
 - a. **Aircraft Registration**
 - Is the country of registration a party to the Chicago Convention of 1944 on International Civil Aviation?
 - Are there statutes or regulations in the country dealing with the registration of aircraft? If so, provide an English translation of such statutes or regulations.
 - Is there an aircraft registry? If so, describe how it operates.
 - What specific steps (including any provisions that must be contained in the relevant documents) must be taken to register and deregister an aircraft?
 - b. **Aircraft Mortgages**
 - Is the country of registration a party to the Convention of 1948 on International Recognition of Rights in Aircraft (the "Geneva Convention")?
 - Describe the statutes or regulations in the country dealing with mortgages of aircraft.
 - Can a valid and perfected first priority mortgage on the aircraft and engines be created for the benefit of Ex-Im Bank?
 - What claims may have a "super" priority over a mortgagee or lessor of an aircraft?
 - Following a default, can an aircraft be repossessed without judicial interference?
 - Can a judgment be awarded in U.S. dollars and, if so, are any special approvals necessary?
 - Will a foreign judgment or a judgment by an arbitrator be recognized in the airline's country?

**If you have questions about this attachment, please contact the Aircraft Finance Division
(Telephone: 202-565-3550 or Fax: 202-565-3558).**

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT B: Ex-Im Bank Environmental Screening Document

Limited Recourse Project Financing and Long-Term Programs Only

Ex-Im Bank will screen project finance and long-term transactions into three categories, as defined in Ex-Im Bank's *Environmental Procedures*. The information you provide will help Ex-Im Bank to determine the proper category for your application. This information is crucial to the appropriate and timely review of your application. Check the boxes that apply to your application.

1. Project Identification.

☐ Check if the goods and/or services described in your application are destined for an identified project.

If checked, identify the project: _____

If not checked, explain: _____

2. Project Location. Is the project located in or sufficiently near to have perceptible environmental effects in any of the following areas? Check all that apply.

- | | |
|--|--|
| ☐ Tropical Forest | ☐ Nationally designated seashore areas |
| ☐ Nationally designated wetlands or protected wildlands | ☐ Habitat of endangered species |
| ☐ National parks | ☐ Large scale resettlement |
| ☐ Nationally designated refuges | (How many persons? _____) |
| ☐ Coral reefs or mangrove swamps | ☐ Properties on the World Heritage List |

3. Project Sector or Industry. Which classification describes the project for which the exports are destined? Check all that apply.

- | | | |
|--|---|---|
| ☐ Airport construction | ☐ Nuclear power plant | ☐ Consulting services |
| ☐ Chemical plant | ☐ Oil & gas field development | ☐ Hospitals and medical equipment |
| ☐ Forestry | ☐ Petrochemical plant or refinery | ☐ Pre-project services (feasibility & environmental studies) |
| ☐ Geothermal Power | ☐ Pharmaceutical project | ☐ Railway signaling |
| ☐ Hydropower plant | ☐ Pulp & paper plant | ☐ Telecommunications or satellites |
| ☐ Iron & steel plant | ☐ Smelter | ☐ Transportation carriers (aircraft, locomotives, boats) |
| ☐ Large infrastructure project | ☐ Thermal power plant | ☐ Other (describe) _____ |
| ☐ Large-scale water reservoir | ☐ Waste management | _____ |
| ☐ Mining & mineral processing plant | ☐ Air traffic control systems or navigational aids | _____ |

Name of Applicant _____

Date _____

If you have questions about this attachment, please contact the Engineering and Environment Division (Telephone: 202-565-3570 or Fax: 202-565-3584).

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT C: Tied Aid Capital Projects Fund

1. ☐ Check if you are requesting appropriate Ex-Im Bank support to preclude or counter foreign tied aid offers.
2. ☐ Check if one or more foreign governments are offering, or planning to offer, unusually long repayment periods, unusually low interest rates, and/or mixed grant-credit financing for *the specific contract for which Ex-Im Bank support is sought*. Attach available documentary evidence of a foreign tied aid credit offer. If such evidence is not available, specify your reasons for suspecting foreign tied aid.

3. ☐ Check if you authorize Ex-Im Bank to ask the OECD Secretariat to issue a confidential "no aid" common line request to OECD member governments. Acceptance of this request would preclude future foreign and U.S. aid financing for the project.
4. ☐ Check if you believe that loss of this contract will jeopardize follow-on sales opportunities for similar sales in the same market. Provide the type and estimated value of potential follow-on sales.

5. Provide the following information, if known, for each foreign government's tied aid offers.

	Foreign Offer #1	Foreign Offer #2
Donor government		
Foreign exporters supported		
Total offer amount		
Currency of offer		
Credit portion amount		
Credit portion interest rate		
Credit portion grace period		
Credit portion repayment period		
Grant portion, if any		

If you have questions about this attachment, please contact the Business Development Division
 (Telephone: 202-565-3900 or Fax: 202-565-3931).

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT D: Anti-lobbying Declaration/Disclosure

OMB No. 3048-0005
Expires 07/31/2001

This attachment applies only to applications for final commitments.

1. Anti-Lobbying Law.

Under a U.S. law (31 U.S.C. 1352), recipients of U.S. government loans, grants, contracts, and cooperative agreements are prohibited from spending Federally appropriated funds to influence certain U.S. government employees, including Ex-Im Bank employees, in connection with the awarding of those Federal awards.

Recipients of Federal loans, grants, guarantees, insurance, contracts and cooperative agreements may spend non-Federally appropriated funds for such lobbying purposes; however, they are required to report such lobbying expenditures.

The law applies to Ex-Im Bank loan, guarantee and insurance transactions. Declaration and Disclosure Forms are to be filed by applicants and recipients and certain exporters and suppliers, as defined below.

2. Compliance Procedures.

2a. Who Must File.

All applicants for final commitments from Ex-Im Bank must file a Declaration regardless of whether non-Federally appropriated funds have been spent for lobbying purposes. If non-Federally appropriated funds have been spent, a Disclosure Form must also be filed. Applicants include borrowers and lenders who are applicants for final commitments for medium-term and long-term direct loans and guarantees.

The Declaration and/or Disclosure Forms must be received by Ex-Im Bank from the applicant before Ex-Im Bank will consider the application for a final commitment.

All recipients under Ex-Im Bank programs, who are not the applicant for a final commitment, must file a Declaration and, if they have spent funds for lobbying purposes, a Disclosure Form. Recipients include borrowers who receive Ex-Im Bank direct loans and lenders who receive Ex-Im Bank guarantees.

The Declaration and/or Disclosure Forms must be received by Ex-Im Bank from the recipients before Ex-Im Bank will enter into a loan or guarantee agreement.

All suppliers who have entered into a contract in excess of \$100,000 with the recipient of an Ex-Im Bank direct loan or grant must file a Declaration and, if funds have been spent for lobbying purposes, a Disclosure Form.

Such suppliers must file the Declaration and/or Disclosure Forms upon being awarded the supply contract.

2b. Exemptions.

The law has been interpreted so that it does not apply to foreign governments, their instrumentalities or their wholly-owned companies. Therefore, these entities are exempt from filing both the Declaration and Disclosure Forms.

The law's disclosure requirements do not apply to loan or guarantee transactions where the U.S. Government-financed portion is \$150,000 or less.

2c. How To File.

Complete the appropriate Declaration Form on the following page. If you are required to file a Disclosure Form, it will be provided by Ex-Im Bank upon request. Any person who fails to file the required forms shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT D: Anti-lobbying Declaration/Disclosure

OMB No. 3048-0005
Expires 07/31/2001

3. Certification for Contracts, Grants, Loans and Cooperative Agreements.

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal

appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants,

and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Applicant/Recipient Company _____

Signature _____

Name _____

Title _____

4. Statement for Loan Guarantees and Loan Insurance.

The undersigned certifies, to the best of his or her knowledge and belief, that:

If any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of a Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

Submission of this statement is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required statement shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Applicant/Recipient Company _____

Signature _____

Name _____

Title _____

If you have questions about this attachment, or you need a Disclosure Form, please contact the Business Development Division (Telephone: 202-565-3900 or Fax: 202-565-3931).

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT E: Used Equipment

OMB No. 3048-0005
Expires 07/31/2001

Complete a separate Attachment E for each export item that is used equipment.

1. Product Information.

Description of used equipment: _____
Description of eligible foreign content: _____
Name of manufacturer of used equipment: _____
Country of origin and year manufactured: _____
Name of U.S. supplier: _____
Name of sources of warranties: _____
Supplier, date and description of rebuilding/reconditioning: _____

Present Location (city and country) and use of used equipment: _____
Estimated remaining useful life: _____

2. Export/Import History.

Previously exported? ☐ Yes ☐ No Date: _____ Export Price: \$ _____
Imported to the U.S.? ☐ Yes ☐ No Date: _____ Import Price: \$ _____

3. Prices and Costs.

Contract price: \$ _____
Eligible foreign content included in contract price: \$ _____
Basis for price:
U.S. supplier's purchase price: \$ _____ Purchase date: _____
Cost of rebuilding/reconditioning: \$ _____

4. Used Aircraft Only.

Have all airworthiness directives been completed? ☐ Yes ☐ No
If no, describe the regulation or directive permits required for continued operation of the aircraft:

Number of cycles and hours remaining on the airframe and engines: _____
Months remaining before next maintenance "C" and "D" checks: _____
Names of each previous owner and lessee and corresponding acquisition dates: _____

**If you have questions about this attachment, please contact the Business Development Division
(Telephone: 202-565-3900 or Fax: 202-565-3931).**

**If your questions concern used large aircraft, please contact the Aircraft Finance Division
(Telephone: 202-565-3500 or Fax: 202-565-3558).**

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT F: Project Finance

OMB No. 3048-0005
 Expires 07/31/2001

I. Project Finance.

The term "project finance" refers to the financing of projects that are dependent on the project cash flows for repayment as defined by the contractual relationships within each project. These projects do not rely on the typical export credit agency security package which has recourse to a foreign government, financial institution or established corporation to meet a reasonable assurance of repayment criterion. By their very nature, projects rely for successful completion on a large number of integrated contractual arrangements.

1. Ex-Im Bank Project Finance.

- **Maximum Support Possible.** Where appropriate, Ex-Im Bank will offer the maximum support allowed within the rules of the OECD Arrangement, to include:
 - a) *Financing of interest accrued during construction related to the Ex-Im Bank financing.*
 - b) *Allowance of up to 15% foreign content in the U.S. package.*
 - c) *Maximum repayment term allowed under the OECD guidelines.*
- **No Size Limitation.** There are no minimum or maximum size limitations.
- **Flexible Coverage.** Any combination of either direct loans or guarantees for commercial bank loans with political risk only or comprehensive coverage are available for a given project.
- **Flexible Equity Arrangements.** There are no predetermined equity requirements. Ex-Im Bank will review and determine the appropriate equity structure on a case-by-case basis. The equity sponsor's ownership position cannot be transferred without Ex-Im Bank's consent.
- **Ex-Im Bank Exposure Fee Commensurate with Risk.** Exposure fees will vary depending on the risk assessment of the project and the type of coverage requested during construction and post completion. The exposure fee can be paid up-front or with each disbursement and can be financed.
- **Environmental Considerations.** Ex-Im Bank's environmental procedures will apply.
- **Rapid Case Processing.** With the help of outside financial consultants, Ex-Im Bank will give a preliminary indication of support, called a Preliminary Project Letter (PPL), within 45 days from the date evaluation begins by the outside consultant. Should the project be sufficiently developed, the sponsor may proceed directly to a final commitment from the PPL, as determined by the Project Finance Division.
- **Financial Consultants.** Ex-Im Bank has advisers on specific project finance cases. Please contact the Structured Finance Group.

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT F: Project Finance

OMB No. 3048-0005
 Expires 07/31/2001

2. Application Process.

- **Submission.** The project finance application must include: 1) the standard *Ex-Im Bank Preliminary Commitment/Final Commitment Application*, and 2) five copies of the materials listed in this attachment. These materials should be marked "Project Finance Application" and submitted to Ex-Im Bank.
- **Preliminary Review.** Ex-Im Bank will review the submitted material within five to ten business days of the date that the application is received by the Structured Finance Division. This review will determine if the application includes the information required to proceed with an evaluation.
- **Incomplete Applications.** If the application presented is determined to be incomplete by the Structured Finance Division, the applicant will be contacted with an explanation of the application's deficiencies. If the application is not determined to be suitable for limited recourse project financing but could still be considered for another form of Ex-Im Bank financing, it will be forwarded to the appropriate division and the applicant will be notified.
- **Choice of Financial Consultant.** A financial consultant will be selected by Ex-Im Bank to evaluate the application. Determination of the specific financial consultant will depend on several factors including geographic and sector expertise, and ability to meet project deadlines.
- **Evaluation Fee.** Before the financial consultant begins review, the applicant will be required to pay an evaluation fee.
- **Other Fees.** For most projects, Ex-Im Bank will require, either in conjunction with other lenders or for its own use, the advice of independent outside legal counsel, independent engineers, and insurance advisers. In addition, there may be other fees associated with conducting proper due diligence. Payment for these and any other fees will be the responsibility of the project sponsors or the applicant.
- **Preliminary Project Letter.** Assuming the evaluation process is satisfactory, the Project Finance Division will issue a PPL. The PPL indicates that Ex-Im Bank is prepared to move forward on a financing offer and the corresponding general terms and conditions. These terms and conditions will be based upon the information available at the time of application. The evaluation and issuance of the PPL will be completed within 45 days of commencement of the evaluation.
- **Evaluation Post-PPL.** After issuance of the PPL, Ex-Im Bank will work with the applicant to secure a final commitment. On a case-by-case basis, Ex-Im Bank may continue to utilize the financial consultant.

3. Project Criteria and Application Information Requirements.

a. General Project. (5 copies)

Definition

- Ideally the project should have long-term contracts from creditworthy entities for the purchase of the project's output and the purchase of the project's major project inputs such as fuel, raw materials, and operations and maintenance. Such contracts should extend beyond the term of the requested Ex-Im Bank financing. Where such contracts do not exist, additional equity and/or other credit support is expected.
- The project should contain an appropriate allocation of risk to the parties best suited to manage those risks. Sensitivity analysis should result in a sufficient debt service coverage ratio to ensure uninterrupted debt servicing for the term of the debt.
- Total project cost should be comparable to projects of similar type and size for a particular market.
- Product unit pricing and costs should reflect market-based pricing.
- Devaluation risk needs to be substantially mitigated through revenues denominated in hard currencies, revenue adjustment formulas based on changing currency relationships, or other structural mechanisms.

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT F: Project Finance

OMB No. 3048-0005
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Information Required

1. Summary of all aspects of the project, as contained in an independently prepared feasibility study and/or a detailed information memorandum, prepared by a qualified party. The study or memorandum should include the project description, location, legal status, ownership, and the background and status of key elements of the project structure, such as agreements, licenses, local partner participation, and financing.
2. Draft agreements for key elements of the project, including supply and offtake agreements.
3. A breakdown of anticipated project costs through commissioning, including interest during construction and working capital requirements, by major cost category and country of origin.
4. A summary of the anticipated project financing plan and security package, including: the proposed source, amount, currency and terms of the debt and equity investments; the sources of finance in the event of project cost overruns; and description of escrow accounts. Information on the terms, security requirements, and status of financing commitments of other lenders to the project, if applicable, should be provided.
5. Projected annual financial statements covering the period from project development through final maturity of the proposed Ex-Im Bank financing, to include balance sheet, profit and loss, source and application of funds statements, and debt service ratios. Projections should include a sensitivity analysis for not only the expected scenario but pessimistic and optimistic cases as well.
6. This information should also be electronically provided with the project's financial model. The structure of the financial model should be in a format that is user friendly. Ex-Im Bank must be able to review and adjust the assumptions in the model.
7. Assumptions for the financial projections, including but not limited to the basis for sales volume and prices; operating and administrative costs; depreciation, amortization and tax rates; and local government policy on price regulation.
8. Market information, to include: ten years of historical price and volume data; present and projected capacity of industry; product demand forecast with assumptions; description of competition and projected market share of the project as compared to the shares of the competition; identity and location of customers; and marketing and distribution strategy.
9. A description of the principal risks and benefits of the project to the sponsors, lenders, and host government.
10. A description of the types of insurance coverage to be purchased for both the pre- and post-completion phases of the project.

b. Participants. (5 Copies)

Definition

- Project sponsors, offtake purchasers, contractors, operators, and suppliers must be able to demonstrate the technical, managerial and financial capabilities to perform their respective obligations within the project.

Information Required

1. Sponsors must provide a brief history and description of their operations, a description of their relevant experience in similar projects, and three years of audited financial statements, in English.
2. If the sponsors are part of a joint venture or consortium, information on all participants should be provided. A shareholders' agreement should also be provided.
3. Offtake purchasers and suppliers should provide a history and description of operations, at least three years of audited financial statements, in English, and a description of how the project fits in their long-term strategic plan.
4. Contractors and operators must provide resumes of experience with similar projects and recent historical financial information.

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT F: Project Finance

OMB No. 3048-0005
 Expires 07/31/2001

c. Technical. (3 Copies)

- Project technology must be proven and reliable, and licensing arrangements must be contractually secured for a period extending beyond the term of the Ex-Im Bank financing.
- A technical feasibility study or sufficient detailed engineering information needs to be provided to demonstrate technical feasibility of the project.

Information Required

1. Technical description and a process flow diagram for each project facility.
2. Detailed estimate of operating costs.
3. Arrangement for supply of raw materials and utilities.
4. Draft turnkey construction contract and description of sources of possible cost increases and delays during construction, including detailed description of liquidated damage provisions and performance bond requirements.

Project implementation schedule, showing target dates for achieving essential project milestones.

5. A site-specific environmental assessment, highlighting concerns, requirements and solutions. The information to be provided should demonstrate compliance with Ex-Im Bank's environmental guidelines.

d. Host Country Legal/Regulatory Framework and Government Role. (5 Copies)

- Host government commitment to proceeding with the project needs to be demonstrated.
- Legal and regulatory analysis needs to demonstrate that the country conditions and the project structure are sufficient to support long-term debt exposure for the project through enforceable contractual relationships.
- Ex-Im Bank's relationship with the host government will be addressed on a case-by-case basis. An Ex-Im Bank Project Incentive Agreement (PIA) with the host government may be required. The PIA addresses certain political risks and Ex-Im Bank's method of resolution of conflict with the host government pertaining to these issues. Only certain markets will require a PIA.

Information Required

1. A description of the host government's role in the project, and progress made toward obtaining essential government commitments, including authorizations from appropriate government entities to proceed with the project.
2. A definition of the control, if any, that the government will have in the management and operation of the project, and status of any assurances that the government will not interfere in the project's operation. If the government is also a project sponsor, these issues will be of particular importance.
3. Evidence of the government's current and historical commitment and policies for availability and convertibility of foreign currency.
4. Status and strategy for obtaining government undertakings to support any government parties involved in the project, to the extent that such undertakings are needed to provide adequate credit support for such entities.

I. II. Project Finance.

"Structured" transactions will have an established corporation as a borrower but may rely upon sources of collateral or security in addition to the corporation's balance sheet.

The information required for structured finance applications is the same as that requested in "Attachment G" plus any additional data describing the proposed structure and security package.

If you have questions about this attachment, please contact the Project Finance Division (Telephone: 202-565-3690 or Fax: 202-565-3695).

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT G: Credit Information

OMB No. 3048-0005
 Expires 07/31/2001

This attachment applies only to Preliminary Commitment and Final Commitment applications.

Enclose with the application the following information on the borrower and, if any, guarantor.

- A. **Transactions with a financed portion (excluding exposure fee) not exceeding \$5 million and a repayment term not exceeding 7 years:** Provide the General Information specified below. Credit standards and performance criteria for these transactions can be found in Ex-Im Bank's publication, Medium-Term Credit Standards (EBD-M-39).
- B. **Transactions with a financed portion (excluding exposure fee) of more than \$5 million and not exceeding \$10 million and a repayment term not exceeding 7 years:** Provide the General Information specified below. If the primary source of repayment is a non-financial institution which does not have market indications (i.e., debt ratings or traded debt), **also provide the information specified in the Supplemental Financial Information for Medium-Term Transactions listed in the next page.**
- C. **All other transactions:** Provide the General Information specified below. If any items are not available, provide an explanation. Following Ex-Im Bank's initial review of the application, Ex-Im Bank may request additional credit information.

GENERAL INFORMATION

1. **Background Data.** Concise description of company origin, legal status, ownership, facilities, business activities (and any major changes during last 3 years), primary market(s), subsidiaries, affiliates, and commonly owned companies. In addition to names of corporate and individual owners, provide the address of individuals with an ownership interest of at least 20% in non-financial institutions.
2. **Financial Statements.** Independently audited balance sheets, income statements, and cash flow statements, in English, for the last three fiscal years. If the most recent fiscal year ended more than nine months prior to the application date, provide interim statements. Include the auditor's opinion and notes to the financial statements. Unaudited statements are acceptable if (i) the financed portion (excluding exposure fee) does not exceed \$1 million, (ii) neither the borrower nor the guarantor, if any, is a financial institution, and (iii) a summary of significant accounting practices is provided. **Not required for sovereign or political risk transactions.**
3. **Related or Commonly Owned Company.** Name of any related or commonly owned company that accounted for more than 25% of borrower's or guarantor's sales or purchases during the last fiscal year. If (i) the financed portion (excluding exposure fee) exceeds \$1 million, and (ii) neither the borrower nor the guarantor, if any, is a financial institution, the financial statements (#2 above) must adequately disclose the consolidated financial condition of the primary source of repayment and the named related or commonly owned companies. **Not required for sovereign or political risk transactions.**
4. **Financial Projections.** Annual cash flow forecast for the period of the Ex-Im Bank financing, accompanied by supporting assumptions. Projections are not required if (i) the borrower or guarantor is a financial institution or (ii) the financed portion (excluding exposure fee) does not exceed \$10 million and the repayment term does not exceed 7 years. **Not required for sovereign or political risk transactions.**
5. **References.**
Bank References: A creditor bank reference prepared within six months of application date. **Not required for sovereign transactions.**
Credit Report: A credit report (such as D & B) prepared within six months of the application date. **Not required for sovereign or financial institutions transactions.**
6. **Debt Ratings.** Available debt ratings assigned by Standard & Poors, Moody's, Thompson Bankwatch, Fitch- IBCA and Duff & Phelps, as well as other international and local rating agencies within six months of the application date. Include available prospectus for a debt or equity offering during the two years prior to the application date.

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT G: Credit Information

OMB No. 3048-0005
 Expires 07/31/2001

SUPPLEMENTAL FINANCIAL INFORMATION FOR MEDIUM-TERM TRANSACTIONS

This supplemental information applies to transactions with a financed portion (excluding exposure fee) of more than \$5 million and not exceeding \$10 million involving non-financial institutions without market indications. It does not apply to transactions up to \$5 million or to financial institution, sovereign, political, or pre-approved risk transactions over \$5 million.

Please address the listed items according to the following guidance. Indicate whether the information is attached or is not applicable by marking the appropriate box. Certain items apply to all transactions and are required as indicated.

- Enclose with your application the information requested below.
- If the requested information is provided in the notes to the financial statements, refer to the notes and indicate the note number.
- If the requested information is provided in a credit write-up that is enclosed, refer to the write-up and indicate the page number.
- Unless otherwise indicated, provide information for each fiscal year for which financial statements are submitted, i.e., 2 years of data for year-to-year data and 3 years of data for year-end data.
- Items regarding changes in amounts or percentages refer to changes measured in U.S. dollars.
- A "change" means any change, either an increase or a decrease.

The following information is required if the primary source of repayment (borrower or guarantor) is a non-financial institution without market indications.

N/A **Attached**

Operating Performance

- | | | |
|--------------------------|--------------------------|---|
| ☐ | ☐ | 1. Describe the expected operational and financial impact of the goods and/or services being purchased. Required for all transactions. |
| ☐ | ☐ | 2. Describe the principal customer base, e.g., manufacturers, wholesalers and provide the percentage of domestic versus export sales and the amount of sales to each major export market. Required for all transactions. |
| ☐ | ☐ | 3. If any customer accounted for more than 25 percent of sales revenue in the last fiscal year, provide the customer's name, industry, percentage of revenue, length of relationship, sales terms, and whether or not the customer is a related or commonly owned entity. |
| ☐ | ☐ | 4. If sales revenue changed by more than 15 percent, provide reasons. |
| ☐ | ☐ | 5. Provide the level of production (in units) for principal product lines for each fiscal year and, if the production level changed by more than 15 percent, provide reasons. Required for all transactions. |
| ☐ | ☐ | 6. For each component of cost of goods sold for the last fiscal year, provide the component type, amount, origin (domestic or foreign), and range of terms offered by suppliers. Required for all transactions. |
| ☐ | ☐ | 7. If cost of goods sold as a percentage of sales revenue changed by more than 5 percent, provide reasons. |
| ☐ | ☐ | 8. If any non-operating expense (other than interest or income taxes) represented more than 20 percent of operating profit, describe the expense. |
| ☐ | ☐ | 9. If an operating loss or a net loss was incurred, provide reasons. |

Balance Sheet

PRELIMINARY/FINAL COMMITMENT APPLICATION
ATTACHMENT G: Credit Information

OMB No. 3048-0005
 Expires 07/31/2001

- ☐ ☐ 10. If total investments were more than 15 percent of total assets at the end of the last fiscal year, provide for each investment the type, amount, currency, security issuer, and/or company owned.
- ☐ ☐ 11. If there has been a change of more than 20 percent in receivables days-on-hand, provide the reasons and the range of terms granted for trade receivables.
- ☐ ☐ 12. If aggregate related company receivables, commonly owned company receivables, and non-trade related receivables exceeded 15 percent of total assets, provide the amount and purpose of each category of receivables.

N/A Attached

Balance Sheet

- ☐ ☐ 13. If inventory was more than 20 percent of total assets at the end of the last fiscal year and/or inventory days-on-hand increased more than 20 percent, provide reasons.
- ☐ ☐ 14. If payables days-on-hand increased more than 20 percent, provide reasons and the terms granted by each supplier which represented more than 20 percent of payables.
- ☐ ☐ 15. If capital expenditures anticipated during the next 2 fiscal years exceed 15 percent of net fixed assets at the end of the last fiscal year, provide the amount, purpose, and financing plans for the capital expenditures.
- ☐ ☐ 16. Provide the source, amount, currency, terms, and security/guarantees for credit lines available from financial institutions and credits owed to financial institutions. **Required for all transactions.**
- ☐ ☐ 17. Provide the aggregate amount of principal maturities due to all creditors in each of the next five fiscal years. **Required for all transactions.**
- ☐ ☐ 18. Provide the source, amount, and dates of equity cash infusions in each of the last three fiscal years and anticipated during the next fiscal year. **Required for all transactions.**
- ☐ ☐ 19. If any asset, liability, or equity account represented more than 15 percent of total assets and has not been previously described, provide the amount and a description of the accounts.

Off Balance Sheet

- ☐ ☐ 20. If the aggregate amount of contingent/off balance sheet items was more than 10 percent of total assets at the end of the last fiscal year, provide a description of the items.

Interim Statements

- ☐ ☐ 21. Explain any material changes in the interim financial statements relative to the statements for the last fiscal year. **Not applicable only if interim statements are not required.**

Subsequent Events

- ☐ ☐ 22. Provide details of events subsequent to the end of the last fiscal year which could have a material effect on the creditworthiness of the company, and plans to deal with any material adverse changes. If none, please state.

[FR Doc. 01-16367 Filed 6-28-01; 8:45 am]

BILLING CODE 6690-01-C

EXPORT-IMPORT BANK

[Public Notice 46]

Agency Information Collection Activities: Submission for OMB Review; Comment Request

AGENCY: Export-Import Bank of the U.S.

ACTION: Submission for OMB review; comment request.

SUMMARY: In accordance with requirements of the Paperwork Reduction Act of 1995, the Export-Import Bank of the United States (Ex-Im Bank) has submitted to the Office of Management and Budget (OMB) a request to review and approve an extension of a currently approved collection described below. A request for public comment was published in 66 FR No. 85, 21976, May 2, 2001. No comments were received. This notice is soliciting comments for members of the public concerning the proposed information collection to: (1) Evaluate whether the proposed collection is necessary for the proper performance of the functions of the agency, including

whether the information will have practical utility; (2) evaluate the accuracy of the agency's estimate of the burden of the proposed collection of information; (3) minimize the burden of collection of information for those who are to respond; including through the use of appropriate automated collection techniques or other forms of information technology, e.g., permitting electronic submission of responses.

DATES: Interested persons are invited to submit comments on or before July 31, 2001.

ADDRESSES: Comments and recommendations concerning the submission should be sent to Mr. David Rostker, Office of Management and Budget, Office of Information and Regulatory Affairs, NEOB, Room 10202, Washington, DC 20503.

FOR FURTHER INFORMATION CONTACT: Copies of these submissions and any additional information may be obtained from Carlita D. Robinson, Export-Import Bank of the U.S., 811 Vermont Avenue, NW., Rm. 764, Washington, DC 20571, (202) 565-3351.

SUPPLEMENTARY INFORMATION:

Title & Form Number: Ex-Im Bank Letter of Interest Application—EIB Form 95-9.

OMB Number: 3048-0005.

Type of Review: Reinstatement without charge, of a previously approved collection.

Need and Use: The information requested enables the applicant to provide Ex-Im Bank with the information necessary to determine eligibility for an indicative offer of support under the loan and guarantee programs.

Affected Public: Business or other for-profit.

Respondents: Entities involved in the provision of financing or arranging or financing for foreign buyers of U.S. exports.

Estimated Annual Respondents: 960.

Estimated Time Per Respondent: 20 Minutes.

Estimated Annual Burden: 310 *.

Frequency of Response: When applying for a Letter of Interest.

Dated: June 25, 2001.

Carlita D. Robinson,
Agency Clearance Officer.

BILLING CODE 6690-01-M

* Revised